

EXPORT CONDITIONS

1. PRICES

- 1.1. All prices are FOB – Callao – Lima, in US\$ Dollars.
- 1.2. Prices may vary according requested quantities per item.
- 1.3. For textiles items there will be the following discounts:
 - From 101 to 300 units per item, there is a discount of 3%.
 - From 301 to 500 units per item, there is a discount of 5%.
- 1.4. The minimum required quantity is 30 units per item.
- 1.5. FOB prices do not include any insurance. Client must obtain its own insurance, specially for jewelry items.
- 1.6. FOB prices are valid for a 6 months, except for situations that could deserve its variation, such as the exchange rate of currency.
- 1.7. FOB prices only includes regular packing and labelling.
- 1.8. FOB prices for silver jewelry items are valid only for 20 days, within this period of time we should receive the signed proforma as well as the advanced payment into our bank account.

2. MINIMUM PURCHASE AMOUNT FOR AIR AND SEA SHIPMENTS

- 2.1. When purchase orders for AIR dispatch do not reach the minimum amount of US\$ 3,500, there will be an additional cost of US\$ 150.00 to cover all Customs Expenses which are not covered by the FOB price under this amount. This additional cost will be applied to purchase orders from US\$ 2,000. to US\$ 3,500.
- 2.2. All SEA shipments that not exceed the required minimum amount of US\$ 5,000, will have an additional cost of US\$ 450.00 due to the high exportation cost originated by this kind of shipment.
- 2.3. Purchase orders under US\$ 2,000 will be dispatched by SERPOST, door to door service(Express Mail Service or Second Class Service, depending on clients request). There will be an additional administrative fee of US\$ 60.00. Total payment of goods and shipping costs must be previous dispatch.

3. PAYMENT TERMS

- 3.1. A regular customer agrees to pay:
 - For purchase orders under US\$ 3,500, full payment previous agreed dispatch date.
 - For purchase orders above US\$ 3,500, a 50% advanced payment to start production and remaining 50% must be paid five days after products had been received.
 - There must not be any pending payment.
- 3.2. A new customer agrees to pay:
 - For purchase orders under US\$ 3,500, full payment in advance to start production.
 - For purchase orders above US\$ 3,500, a 50% advanced payment to start production and remaining 50% payment previous dispatch date.
- 3.3. Any special mutual agreement may be made and it must be written in the Proforma.
- 3.4. Letter of Credit may be accepted, previous mutual agreement.

4. PAYMENTS

- 4.1. We receive payments by Bank Transfer to the following Dollar Account:

MINKAY FAIR TRADE SAC

194-2136434-1-50

Banco de Crédito de Perú

BANK SWIFT CODE: BCPLPEPL

4.2. Money transfer must be done using the correct Bank Swift Code in order to avoid any additional bank charges. All clients must be paid their corresponding bank charges in their country of origin.

5. DOCUMENTS

- 5.1. Purchase orders will be confirmed only with our Proforma which must be signed as proof of mutual agreement. All purchase orders must include all specifications regarding labelling and packing of the product, dispatch date or any other needed information.
- 5.2. The following documents will be provided for each exportation:
 - Commercial Invoice.
 - Air Way Bill(AWB) or Bill of Lading(BL).
 - Packing list.
 - Certificate of Origin.
- 5.3. After all export documents have been given to Customs Agents, Minkay will not have responsibility for any loss or processing of new documents.

6. PRODUCTION TIME

- 6.1. Production will start only if we receive the signed proforma and the requested advanced payment into our Bank Account, as well as any pending payment.
- 6.2. Production time, generally is 12 to 15 weeks.
- 6.3. We may be able to make dispatches in a shorter time depending on certain goods, production capacity and previous agreement with the producers and the clients.
- 6.4. If we required a production time longer than 15 weeks, it will be advised on the proforma.

7. PACKING AND LABELS

- 7.1. Textiles items are packed in individual plastic bags and cotton labels are attached to each product. Minkay labels indicates type of material as well as composition and says "Hand made in Peru".
- 7.2. Ceramic items are packed in individual or combined in corrugated cardboard box. Also there is a Minkay label saying "Hand Made in Peru".
- 7.3. All items are packed inside master cardboard boxes.
- 7.4. Product code is attached to each item.
- 7.5. If special packing or labelling is required, it must be advised in your purchase order as well as all specifications.
- 7.6. If special packing or labelling is required, you may understand that FOB price will be readjusted or it can be charged in a separate invoice as well as any other additional fee.

8. SAMPLE ORDERS

- 8.1. Cost of samples are twice the regular FOB price.
- 8.2. We are able to develop samples according your designs and specifications.
- 8.3. All samples are dispatched by AIR with any Courier Service under client's account to be paid at destiny(Freight Collect Service). Samples must be paid previous dispatch.
- 8.4. As per client's request, samples also can be sent by SERPOST, previous payment of goods as well as shipping costs.
- 8.5. If it is requested by the client, samples also can be sent along with your purchase order

9. EXCLUSIVITY

- 9.1. All our client's designs are respected and could be reproduced and sold in other countries, only if it is authorized by the client.
- 9.2. Mutual agreements of exclusivity for our designs can be accepted under special conditions to be negotiated.